



Kraken Robotics Inc.

Condensed Consolidated Interim Financial Statements

**For the three and nine months ended September 30, 2023 and 2022
(Expressed in thousands of Canadian Dollars unless otherwise noted)**

(Unaudited)

Q3 Fiscal 2023



September 30, 2023

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**Condensed Consolidated Interim Statements of Financial Position
(Unaudited)
(Expressed in thousands of Canadian Dollars)**

	September 30, 2023	December 31, 2022
ASSETS		
Current assets:		
Cash	\$ 791	\$ 8,265
Trade and other receivables (note 4)	10,973	12,221
Contract asset (note 8)	6,532	4,347
Current tax receivable	193	71
Investment tax credits recoverable	945	-
Inventory (note 5)	19,793	11,367
Prepayments	1,181	1,556
	40,408	37,827
Prepayments	-	23
Property and equipment (note 6)	19,952	19,303
Intangible assets	4,852	5,972
Goodwill (note 7)	4,497	7,258
Deferred taxes	802	982
TOTAL ASSETS	\$ 70,511	\$ 71,365
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Bank indebtedness (note 11)	\$ 7,758	\$ 6,366
Trade and other payables	14,073	11,220
Contract liabilities (note 8)	14,502	11,817
Current tax payable	102	20
Current portion of long-term obligations (note 12)	252	5,086
Current portion of lease liabilities	887	853
Current portion of contingent consideration (note 10)	-	4,500
	37,574	39,862
Long-term obligations (note 12)	570	938
Lease liabilities	2,980	3,022
Contingent consideration (note 10)	-	3,888
Shareholders' equity:		
Share capital (note 13)	51,146	48,839
Contributed surplus	3,001	2,700
Accumulated other comprehensive loss	(390)	(552)
Deficit	(24,370)	(27,332)
	29,387	23,655
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 70,511	\$ 71,365
Commitments (note 19)	Subsequent events (note 20)	
On Behalf of the Board:		
<u>"Greg Reid"</u>	Director	<u>"Shaun McEwan"</u> Director



Condensed Consolidated Interim Statements of Net Income (Loss)
(Unaudited)
(Expressed in thousands of Canadian Dollars)

	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Product Revenue (note 8)	\$ 17,151	\$ 7,603	\$ 32,972	\$ 19,820
Service Revenue (note 8)	3,191	4,688	8,603	12,275
	20,342	12,291	41,575	32,095
Cost of sales (note 5)	10,347	7,862	19,333	19,451
	9,995	4,429	22,242	12,644
Administrative expenses	5,331	3,032	12,814	8,477
Research and development costs	1,272	94	3,139	1,086
Depreciation and amortization	1,209	1,146	3,704	3,433
Share-based compensation (note 13(c))	61	137	320	619
Investment tax credits recoverable	(149)	-	(945)	(634)
	7,724	4,409	19,032	12,981
Income (loss) from operating activities	2,271	20	3,210	(337)
Foreign exchange (gain) loss	(292)	(100)	(22)	(110)
Financing costs (note 16)	291	847	1,262	2,445
Gain on extinguishment of contingent consideration (note 10)	-	-	(4,044)	-
Impairment of goodwill (note 7)	-	-	2,757	-
Loss on sale of property and equipment	2	-	2	207
	1	747	(45)	2,542
Net income (loss) before taxes	2,270	(727)	3,255	(2,879)
Income tax recovery (expense)	31	(201)	(293)	(94)
Net Income (loss)	\$ 2,301	\$ (928)	\$ 2,962	\$ (2,973)
Basic income (loss) per share (note 9)	\$ 0.01	\$ (0.00)	\$ 0.01	\$ (0.01)
Diluted income (loss) per share (note 9)	\$ 0.01	\$ (0.00)	\$ 0.01	\$ (0.01)

The accompanying notes form part of the interim condensed consolidated financial statements.



Condensed Consolidated Interim Statements of Comprehensive Income (Loss)
(Unaudited)
(Expressed in thousands of Canadian Dollars)

	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Net income (loss) for the period	\$ 2,301	\$ (928)	\$ 2,962	\$ (2,973)
Other comprehensive income (loss)				
<i>Items that may be reclassified to profit or loss</i>				
Currency translation adjustment	198	(330)	162	(309)
Other comprehensive income (loss)	198	(330)	162	(309)
Comprehensive income (loss)	\$ 2,499	\$ (1,258)	\$ 3,124	\$ (3,282)



**Condensed Consolidated Interim Statements of Changes in Shareholders' Equity
(Unaudited)**

For the Nine Months Ended September 30, 2023 and 2022

(Expressed in thousands of Canadian Dollars except share amounts)

2023	Number of Shares	Share capital (note 13)	Contributed Surplus	Accumulated other comprehensive loss	Deficit	Total
Balance at January 1, 2023	201,524,235	\$ 48,839	\$ 2,700	\$ (552)	\$ (27,332)	23,655
Net income	-	-	-	-	2,962	2,962
Other comprehensive income	-	-	-	162	-	162
Transactions with shareholders, recorded directly in equity:						
Issue of common shares on stock options exercised	72,500	46	(17)	-	-	29
Issue of common shares on warrant exercised	15,000	11	(2)	-	-	9
Issue of common shares on contingent consideration (note 10)	4,500,000	2,250	-	-	-	2,250
Share-based compensation	-	-	320	-	-	320
Shareholders' equity as at September 30, 2023	206,111,735	\$ 51,146	\$ 3,001	\$ (390)	\$ (24,370)	29,387
2022	Number of Shares	Share capital (note 13)	Contributed Surplus	Accumulated other comprehensive loss	Deficit	Total
Balance at January 1, 2022	201,192,985	\$ 47,416	\$ 3,191	\$ 85	\$ (23,089)	27,603
Net loss	-	-	-	-	(2,973)	(2,973)
Other comprehensive income	-	-	-	(309)	-	(309)
Transactions with shareholders, recorded directly in equity:						
Issue of common shares on stock options expired	-	1,227	(1,227)	-	-	-
Share-based compensation	-	-	619	-	-	619
Shareholders' equity as at September 30, 2022	201,192,985	\$ 48,643	\$ 2,583	\$ (224)	\$ (26,062)	24,940

The accompanying notes form part of the condensed consolidated financial statements.



**Condensed Consolidated Interim Statements of Cash Flows
(Unaudited)
For the Nine Months Ended September 30, 2023 and 2022
(Expressed in thousands of Canadian Dollars)**

	September 30, 2023	September 30, 2022
Cash flows used in operating activities		
Net income (loss)	\$ 2,962	\$ (2,973)
Adjustments for items not involving cash:		
Depreciation	2,585	2,271
Amortization of intangible assets	1,119	1,162
Share-based compensation	320	619
Accretion of long-term obligations	207	327
Accretion on contingent consideration	-	1,010
Fair value adjustment on contingent consideration	156	-
Gain on extinguishment of contingent consideration	(4,044)	-
Loss on disposal of property and equipment	2	207
Interest on lease liabilities	231	252
Interest on long-term obligations	522	46
Interest on bank indebtedness	302	-
Income tax recovery	293	(94)
Investment tax credit	(945)	-
Impairment of goodwill	2,757	-
Changes in non-cash working capital	(2,369)	(3,302)
Net cash flows from (used) in operating activities	4,098	(475)
Cash flows from (used in) investing activities		
Purchase of property and equipment	(4,723)	(2,826)
Proceeds on disposal of property and equipment	-	1,778
Payment of contingent consideration	(2,250)	-
	(6,973)	(1,048)
Cash flows from (used in) financing activities		
Proceeds from option exercise	38	-
Payment of principal on leases	(564)	(742)
Payment of interest on leases	(231)	(252)
Increase in bank indebtedness	1,392	1,042
Payment of principal long-term obligations	(5,082)	(208)
Payment of interest on long-term obligations	(522)	(46)
Proceeds from long-term obligations	183	112
	(4,786)	(94)
Net decrease in cash	(7,661)	(1,617)
Effect of foreign exchange on cash	187	(396)
Cash at beginning of period	8,265	6,754
Cash at end of period	\$ 791	\$ 4,741

The accompanying notes form part of the condensed consolidated financial statements.



**Notes to the Condensed Consolidated Interim Financial Statements
(Unaudited)
For the Three and Nine Months Ended September 30, 2023 and 2022
(Expressed in thousands of Canadian Dollars except share price and share amounts)**

1. Corporate Information:

Kraken Robotics Inc. (“Kraken” or the “Company”) was incorporated on May 14, 2008 under the *Business Corporations Act, British Columbia*, is a publicly traded company, and has its registered office located at 100 King Street, West, #1600, Toronto, Ontario, M5X 1G5.

The Company’s principal business is supplying advanced sonar and optical sensors, batteries, and underwater robotics equipment and services for military and commercial applications.

2. Basis of presentation:

(a) Statement of compliance:

These condensed consolidated interim financial statements, including comparatives, have been prepared in accordance with IAS 34, Interim Financial Reporting. These financial statements were prepared using the same accounting policies and methods of computation and are subject to the same use of estimates and judgments, as the Company’s consolidated financial statements for the year ended December 31, 2022.

These condensed consolidated interim financial statements do not include all disclosures required by International Financial Reporting Standards (“IFRS”) for annual consolidated financial statements and accordingly should be read in conjunction with the Company’s audited consolidated financial statements for the year ended December 31, 2022, with the exception of revenue recognition as outlined in note 8 effective January 1, 2023, the Company changed its revenue recognition for its battery products from point in time to over time using the input cost method.

These condensed consolidated interim financial statements were approved by the Board of Directors on November 24, 2023.

(b) Basis of measurement:

These condensed consolidated financial statements have been prepared on a historical cost basis except for contingent consideration which is measured at fair value on each reporting date.

The condensed consolidated financial statements are presented in Canadian dollars, which is the Company’s functional and presentation currency.

(c) Basis of Consolidation

These condensed consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its wholly owned subsidiaries), Kraken Robotic Systems Inc, Ocean Discovery Inc., Kraken Robotik GmbH, Kraken Power GmbH, Kraken Robotics US Inc, Kraken Robotics Denmark ApS, Kraken Robotics Brasil Ltda, PGH Capital Inc, Kraken Robotic Services Limited and Kraken Robotics Services UK Limited. All intercompany balances and revenue and expense transactions have been eliminated on consolidation.

(d) Accounting estimates and judgments:

The preparation of condensed consolidated financial statements in accordance with IFRS requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have an impact on future periods. The more significant areas requiring the use of management estimates and judgments are discussed below:



**Notes to the Condensed Consolidated Interim Financial Statements
(Unaudited)
For the Three and Nine Months Ended September 30, 2023 and 2022
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2. Basis of presentation (continued):

i) Revenue recognition

The Company has multi-year contracts with its customers, and must make judgments about when the Company has satisfied the performance obligations to its customers, either over a period of time or at a point in time. Revenue from some contracts are recognized over time using the input cost method, measured by the percentage of costs incurred to date to the estimated total costs for each contract. Judgement is used in determining the estimates of costs to complete.

ii) Estimates of useful lives of property and equipment

Useful lives and residual value of property and equipment are reviewed by management on a regular basis to ensure assumptions are still valid. Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be fully recoverable. If an asset's recoverable amount is less than the asset's carrying amount, an impairment loss is recognized. Any changes in estimates would impact the economic useful lives and the residual values of the assets and, therefore, future depreciation charges could be revised.

iii) Recovery of deferred tax assets

Deferred tax assets, including those arising from tax loss carryforwards, capital losses and temporary differences are recognized only where it is considered probable that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows.

Judgments are also required about the application of income tax legislation. These judgments and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognized on the statement of financial position and the amount of other tax losses and temporary differences not yet recognized. In such circumstances, some or all of the carrying amounts of recognized deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the statement of net loss and comprehensive loss.

iv) Share-based payments

The amounts recorded for share-based compensation are based on estimates. The Black Scholes model is used to estimate the fair value of stock options at the date of grant based on estimates of assumptions for share price, expected volatility, expected number of options to vest, dividend yield, risk-free interest rate, expected forfeitures and expected life of the options. Changes in these assumptions may result in a material change to the amounts recorded for the issuance of stock options.



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(Unaudited)
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3. Adoption of new accounting pronouncements:

The following amended IFRS pronouncements were adopted effective January 1, 2023 and had no impact to the Company's financial statements:

Classification of Liabilities as Current or Non-current (Amendments to IAS 1)

On January 23, 2020, the IASB issued amendments to IAS 1 Presentation of Financial Statements, to clarify the classification of liabilities as current or non-current. On July 15, 2020 the IASB issued an amendment to defer the effective date by one year. The amendments removed the requirement for a right to defer settlement or roll over of a liability for at least twelve months to be unconditional. Instead such a right must have substance and exist at the end of the reporting period.

Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)

On May 7, 2021, the IASB issued Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12). The amendments narrow the scope of the initial recognition exemption so that it does not apply to the transactions that give rise to equal and offsetting temporary differences.

Definition of Accounting Estimates (Amendments to IAS 8)

On February 12, 2021 the IASB issued Definition of Accounting Estimates (Amendments to IAS 8). The amendments introduce a new definition for accounting estimates, clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy.

4. Trade and other receivables:

Trade and other receivables consist of the following:

	September 30, 2023	December 31, 2022
Trade receivables (net of expected credit loss \$359 (2022 - \$400))	\$ 8,833	\$ 10,008
Government assistance receivable and other	2,140	2,213
	\$ 10,973	\$ 12,221

5. Inventory

Inventory consists of the following:

	September 30, 2023	December 31, 2022
Raw materials	\$ 16,179	\$ 8,883
Work in progress	3,614	2,484
	\$ 19,793	\$ 11,367

Included in the cost of sales for the three months and nine months ended September 30, 2023 is inventory of \$7,252 (2022 - \$4,391) and \$11,068 (2022 - \$5,528) respectively. Inventory write-downs consisted of \$Nil (2022 - \$Nil).



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6. Property and equipment:

(a) At September 30, 2023 and December 31, 2022, there were no assets pledged as security.

(b) Reconciliation of property and equipment:

	Furniture, Tools and Equipment	Computer equipment	ROU Asset	Construction in progress	Leasehold improvements	Marine Equipment	Software	Total
Cost								
Balance at January 1, 2022	\$ 2,414	\$ 1,381	\$5,648	\$ 4,359	\$ 1,759	\$ 6,658	\$ -	\$ 22,219
Additions	585	130	356	2,694	72	239	695	4,771
Transfers from inventory	403	5	-	-	-	319	-	727
Transfers from CIP	358	-	-	(1,028)	-	670	-	-
Disposals	-	(1)	-	(1,648)	-	-	-	(1,649)
Foreign Exchange	51	2	(46)	-	3	-	-	10
Balance at December 31, 2022	\$ 3,811	\$ 1,517	\$5,958	\$ 4,377	\$ 1,834	\$ 7,886	\$ 695	\$ 26,078
Additions	357	346	680	436	66	180	1,052	3,117
Disposals	-	-	(9)	-	-	(1,185)	-	(1,194)
Government assistance applied ¹	-	-	-	(1,066)	-	-	-	(1,066)
Transfers from inventory	-	-	-	1,500	-	786	-	2,286
Transfers from CIP	456	-	-	(456)	-	-	-	-
Foreign Exchange	2	3	(2)	-	4	-	-	7
Balance at September 30, 2023	\$4,626	\$1,866	\$6,627	\$4,791	\$1,904	\$7,667	1,747	\$29,228
Accumulated depreciation								
Balance at January 1, 2022	\$ 726	\$ 379	\$ 1,429	\$ -	\$ 579	\$ 426	-	\$ 3,539
Depreciation	475	356	1,069	-	309	1,015	12	3,236
Balance at December 31, 2022	\$ 1,201	\$ 735	\$ 2,498	\$ -	\$ 888	\$ 1,441	12	\$ 6,775
Depreciation	397	244	722	-	231	810	181	2,585
Disposals	-	-	-	-	-	(84)	-	(84)
Balance at September 30, 2023	\$1,598	\$979	\$3,220	-	\$1,119	\$2,167	\$193	\$9,276
Carrying amounts								
At December 31, 2022	\$ 2,610	\$ 782	\$ 3,460	\$ 4,377	\$ 946	\$ 6,445	\$ 683	\$ 19,303
At September 30, 2023	\$ 3,028	\$ 887	\$ 3,407	\$ 4,791	\$ 785	\$ 5,500	\$ 1,554	\$ 19,952

¹ Government assistance was received as an advance for the project in the prior year and applied against the equipment once approval was obtained.



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7. Goodwill

Impairment loss in relation to Services cash generating unit (CGU)

During Q2 2023, the Company completed a goodwill impairment test and determined that the carrying value of the CGU was determined to be higher than its recoverable amount of \$18,765 and an impairment loss of \$2,757 (2022 – nil) was recognised. The impairment loss was allocated fully to goodwill, reducing the goodwill included in the Services segment to \$4,120. The recoverable amount of the CGU was based on its value in use determined by discounting the future cash flows to be generated from continuing use of the CGU. The value in use as at June 30, 2023 was determined similarly to the December 31, 2022 goodwill impairment test and was based on WACC of 19%, terminal growth rate of 2% and an average estimated compounded growth rate of 4% from 2024 to 2027.

During the period ended September 30, 2023, the Company assessed for further indicators of impairment and determined there were none at this time.

8. Revenue

Disaggregation of revenues

The following table groups the Company's revenue based on the timing of revenue recognition for its products and services:

	Three months ended September 30, 2023	Nine months ended September 30, 2023	Three months ended September 30, 2022	Nine months ended September 30, 2022
Product sales – transferred at a point in time	\$ 2,408	\$ 12,994	\$ 3,618	\$ 8,640
Product sales – transferred over time	14,743	19,978	3,985	11,180
Service revenue – transferred over time	3,191	8,603	4,688	12,275
	\$ 20,342	\$ 41,575	\$ 12,291	\$ 32,095

Effective January 1, 2023, the Company changed its revenue recognition for its battery products from point in time to over time using the input cost method. This change was made retrospectively with no impact to prior periods. The amount of income recognized in the three and nine month periods from performance obligations satisfied (or partially satisfied) is \$3,965 and \$6,710 respectively. This is due to changes in the estimate of the stage of completion of construction of battery products.

Refer to note 18 for external revenue by geographic areas.

Contract balances

The timing of revenue recognition may differ from the timing of invoicing to customers. The Company recognizes contract assets where professional services are performed or products are delivered prior to the Company's ability to invoice in accordance with the contract terms, or contract liabilities when revenue is recognized subsequent to invoicing.

As at September 30, 2023, contract liabilities, which represents payments received from contracts with customers for which the criteria for revenue recognition has not yet been met, was \$14,502 (2022 - \$11,817). These balances at September 30, 2023 mainly reflect payments from battery product sales, the revenue for which is recognized over time as batteries are produced. These balances will be recognized as revenue throughout the remainder of 2023 and over the course of 2024.



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(Unaudited)
For the Three and Nine Months Ended September 30, 2023 and 2022
(Expressed in thousands of Canadian Dollars except share price and share amounts)**

8. Revenue (continued):

The following tables detail the changes in contract assets and contract liabilities during the period.

	Contract assets
Opening balance – January 1, 2023	\$ 4,347
Increase in unbilled from revenue recognized	7,909
Decrease in unbilled from transfer to trade receivables and other adjustments	(5,724)
Ending Balance – September 30, 2023	\$ 6,532

	Contract liabilities
Opening balance – January 1, 2023	\$ 11,817
Increase in contract liabilities from payments received, excluding revenue recognized	25,998
Decreases in contract liabilities from revenue recognized	(23,313)
Ending Balance – September 30, 2023	\$ 14,502

9. Earnings per common share:

	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Net income (loss)	\$ 2,301	\$ (928)	\$ 2,962	\$ (2,973)
Weighted average number of common shares	206,111,735	201,192,985	206,111,735	201,192,985
Dilutive securities:				
Effect of share options ²	5,615	-	1,036,625	-
Weighted average number of diluted common shares	206,117,350	201,192,985	207,148,360	201,192,985
Basic earnings (loss) per share	\$ 0.01	\$ (0.00)	\$ 0.01	\$ (0.01)
Diluted earnings (loss) per share	\$ 0.01	\$ (0.00)	\$ 0.01	\$ (0.01)

² Effect of share options is not included for 2022 as it is anti-dilutive.



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10. Financial instruments:

Credit Risk:

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	September 30, 2023	December 31, 2022
Cash	\$ 791	\$ 8,265
Trade and other receivables	10,973	12,221
Contract assets	6,532	4,347
	\$ 18,296	\$ 24,833

Credit risk is defined as the Company's exposure to a financial loss if a debtor fails to meet its obligations in accordance with the terms and conditions of its arrangements with Kraken. The Company is exposed to credit risk on accounts receivable and certain other assets through normal commercial activities. The Company is also exposed to credit risk through the normal treasury activities on cash and cash equivalents. Credit risks arising from normal commercial activities are managed with regards to customer credit risk. The Company's customers are mainly established companies as well as government agencies, which facilitates risk assessment and monitoring. In addition, the Company typically receives substantial advance payments for contracts with customers. The Company does not hold any collateral as security. The credit risk on cash and cash equivalents and restricted cash is mitigated by the fact that the majority of the cash is held with high quality financial institutions in Canada, where management believes the risk of loss to be low.

Trade receivables include an expected credit loss. As of September 30, 2023, the amount is \$359 (2022 - \$400).

Revenues from the top three customers represented 55% of the Company's revenue in the nine-month period ended September 30, 2023 (2022 – top three customers represented 71% of revenue). At September 30, 2023, 78% of the trade receivables balance were owing from two customers (2022 – 60% of trade receivables was owing from two customers).

Liquidity Risk:

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. As of September 30, 2023, the Company had a cash balance of \$791 (December 31, 2022 - \$8,265). The Company's ability to meet obligations as they come due is dependent on the Company's future generation of cash from operations, ability to obtain financing and to manage contract negotiations with payments to be received in advance to fulfill contracts. There can be no assurance that the Company will generate sufficient cash flows from operations to meet its contractual obligations as they come due. The failure of the Company to generate sufficient cash flows or to obtain additional financing could materially adversely affect the Company's financial condition and results of operations.

The following are the contractual maturities of financial liabilities based on the earliest date on which the Company can be required to repay such liabilities:

	0-12 months	1-2 years	2-4 years
Bank indebtedness	\$ 7,758	\$ -	\$ -
Trade and other payables	14,073	-	-
Long-term obligations	252	236	333
	\$ 22,083	\$ 236	\$ 333



**Notes to the Condensed Consolidated Interim Financial Statements
(Unaudited)
For the Three and Nine Months Ended September 30, 2023 and 2022
(Expressed in thousands of Canadian Dollars except share price and share amounts)**

10. Financial instruments (continued):

Market Risk:

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices.

(a) Interest rate risk

At September 30, 2023, the Company held \$791 in cash and has drawn \$5,957, \$301 and \$1,500 against its operating lines of credit. The drawn operating lines of credit bear interest annually at bank prime plus 2.5%, 3.95% and bank prime plus 2.5% respectively, payable monthly. An increase (decrease) of 1,000 basis points in the interest rate would have increased (decreased) the Company's net loss by approximately \$30.

(b) Foreign currency risk

The Company's exposure to foreign currency risk is limited to sales and certain purchases in USD, EUR, GBP, DKK and BRL. The Company does not use any form of hedging against fluctuations in foreign exchange.

The Company's exposure to foreign currency risk was as follows:

	September 30, 2023	December 31, 2022
Financial liabilities denominated in foreign currency:		
Trade and other payables USD	4,141	\$ 581
Trade and other payables GBP	888	1,381
Trade and other payables EUR	3,632	1,203
Trade and other payables DKK	132	120
Trade and other payables BRL	594	241
Long-term debt EUR	573	1,016
Bank Indebtedness EUR	210	377
Financial assets denominated in a foreign currency:		
Trade and other receivables USD	826	4,697
Trade and other receivables GBP	2,102	2,072
Trade and other receivables EUR	821	473
Trade and other receivables DKK	8	6
Trade and other receivables BRL	1,744	21

For the period ended September 30, 2023, with other variables remaining constant, a 10% increase (decrease) in the exchange rate of the US dollar, British Pound, Euro, Brazilian Real and Danish Krone to the Canadian dollar exchange rate would have increased (decreased) the Company's net income by approximately \$1,067 (2022 - \$13).

Fair Value

During the period ended September 30, 2023, there were no transfers between level 1, level 2 and level 3 classified assets and liabilities. The fair values of the Company's financial instruments are considered to approximate the carrying amounts. The Company provides disclosure of the three-level hierarchy that reflects the significance of the inputs used in making the fair value measurement. The three levels of fair value hierarchy based on the reliability of inputs are as follows:

Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs are quoted prices in markets that are not active, quoted prices for similar assets or liabilities in active markets, inputs other than quoted prices that are observable for the asset or liability, or inputs that are derived principally from or corroborated by observable market data or other means.



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10. Financial instruments (continued):

Level 3: Inputs are unobservable (supported by little or no market activity).

The carrying values of cash and cash equivalents, trade and other receivables, trade and other payables and bank indebtedness approximate their fair values due to their short term to maturity.

The fair values of the long-term obligations are estimated using a discounted cash flow valuation technique.

The fair value measurement for contingent consideration uses level 3 inputs based on estimates of future cash flows associated with the liabilities and discount rates that reflect market assessments of the performance risk which includes the credit risk of the Company at September 30, 2023. The carrying value of the contingent consideration equals fair value as it is categorized as fair value through profit and loss. The fair value of the long-term debt approximates the amortized cost.

The following table shows a reconciliation from the opening balances to the closing balances of level 3 fair values:

	Contingent Consideration
Opening balance – January 1, 2023	\$ 8,388
Payment of contingent consideration in cash	(2,250)
Payment of contingent consideration in shares	(2,250)
Fair value adjustment of contingent consideration	156
Gain on extinguishment of contingent consideration	(4,044)
Ending Balance – September 30, 2023	\$ -

As of September 30, 2023 the Company determined that PanGeo would not meet its second earnout amount as defined in the share purchase agreement and has reduced the fair value of contingent consideration in the amount of \$4,044 in Q2 2023.

11. Bank indebtedness:

At September 30, 2023, the Company had available a \$9,500 line of credit for general operating purposes (the “operating line”). The operating line bears interest at the bank’s prime rate plus 2.5%, payable monthly. As at September 30, 2023, a total of \$5,957 (December 31, 2022 - \$4,309) was drawn against this facility. Security for the operating line is accounts receivable and inventory. Kraken Power has a €500 line of credit for general operating purposes. The line bears interest of 3.95%, payable monthly. As at September 30, 2023 a total of €210 (\$301) (December 31, 2022 - \$652 (€450)) was drawn against this facility. The line of credit is guaranteed by a German regional economic development organization. Additionally, Kraken Robotics Services Ltd. had available a \$1,500 line of credit for general operating purposes. The operating line bears interest at the bank’s prime rate plus 2.5%, payable monthly. As at September 30, 2023, a total of \$1,500 (December 31, 2022 - \$1,405) was drawn against this facility.



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12. Long-term obligations:

	September 30, 2023	December 31, 2022
Long-term note payable in the amount of €400 with a German regional economic development organization, due June 30, 2023, unsecured and bearing interest at 8.5% per annum.	\$ -	\$ 560
Loan, for equipment, bearing interest at 1.50%, in the amount of €89 repayable in equal installments of €1 over 72 months, and maturing on December 31, 2026.	69	86
Loan, for equipment and infrastructure, bearing interest at 1.23% in the amount of €875 repayable in equal installments over 67 months, and maturing on September 30, 2026.	753	979
Promissory Note on acquisition of PanGeo, in the amount of \$4,000 bearing interest at 6% per annum, due July 30, 2023. Carrying amount includes accrued interest.	-	4,287
Loan, non-interest bearing from Atlantic Canada Opportunities Agency (ACOA).	-	112
	822	6,024
Less current portion of long-term obligations	(252)	(5,086)
	\$ 570	\$ 938

The following tables detail the changes in long-term obligations during the period:

Opening balance – January 1, 2023	\$ 6,024
Proceeds from long-term obligations	183
Payment of principle	(5,082)
Payment of interest	(522)
Accretion expense	207
Foreign Exchange	12
Ending Balance – September 30, 2023	\$ 822



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13. Share capital:

Authorized: Unlimited number of common shares

See the condensed consolidated statements of changes in shareholders' equity for a summary of changes in Share capital and Contributed surplus for the period ended September 30, 2023 and the year ended December 31, 2022.

(a) Share purchase warrants

At September 30, 2023 and December 31, 2022, the following share purchase warrants were outstanding:

Expiry Date	Exercise Price	September 30, 2023	December 31, 2022
July 26, 2023	\$0.60	-	9,995,000
	\$0.60	-	9,995,000

(b) Share options

The Company has a share option plan, under which the Board of Directors is authorized to grant options to employees, directors, officers and consultants, enabling them to acquire up to 10% of the issued and outstanding share capital of the Company. The exercise price of each option is based on the market price of the Company's share as calculated on the date of grant. The options can be granted for a maximum term of five years. Options granted to investor relations consultants are subject to vesting provisions, as established by regulatory authorities, over a twelve-month period, with no more than ¼ vesting during any three-month period. Vesting provisions for other options are determined by the Company's Board of Directors.

The following options were outstanding as at September 30, 2023 and December 31, 2022:

	September 30, 2023		December 31, 2022	
	Number of Options	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
Opening balance	9,468,750	\$ 0.46	8,358,333	\$ 0.57
Granted	175,000	0.60	6,830,000	0.41
Exercised	(72,500)	0.40	(326,250)	0.41
Expired	(1,357,500)	0.55	(5,393,333)	0.56
Ending balance	8,213,750	\$ 0.45	9,468,750	\$ 0.46
Options exercisable	4,866,667	\$ 0.47	4,380,834	\$ 0.52

Weighted Average Exercise Price	Expiry Date	Number Outstanding	Number Exercisable	Weighted Average Remaining Contractual Life as of September 30, 2023
0.50	March 17, 2024	1,000,000	1,000,000	0.46 years
0.63	July 14, 2024	1,000,000	1,000,000	0.79 years
0.39	November 29, 2026	50,000	-	3.17 years
0.40	May 3, 2027	5,488,750	2,656,250	3.59 years
0.37	September 6, 2027	100,000	33,333	3.94 years
0.59	December 7, 2027	400,000	133,334	4.19 years
0.63	January 30, 2028	75,000	18,750	4.34 years
0.58	February 27, 2028	100,000	25,000	4.41 years
\$ 0.45		8,213,750	4,866,667	3.37 years



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(c) Share-based compensation

During the three and nine month periods ended September 30, 2023, the Company recorded share-based expense totaling \$61 and \$320 respectively (2022 - \$137 and \$619 respectively).

The weighted average fair value of the options granted during the nine month period ended September 30, 2023 was \$0.27. There were no options granted during the three month period ended September 30, 2023. The fair value of the options are estimated using the Black-Scholes option pricing model with the following assumptions:

	Nine months ended September 30, 2023
Risk-free interest rate	3.64%
Expected life of options	3.50 years
Expected volatility	58.9%
Weighted average share price	\$0.60
Dividend yield	Nil

14. Capital management:

The Company's objectives when managing its capital are to maintain a financial position suitable for supporting its operations and growth strategies, to provide an adequate return to shareholders and to meet its current obligations.

The Company's capital structure consists of shareholders' equity, lease liabilities and long-term obligations. The Company will make adjustments to the capital structure depending on economic conditions, its financial position and performance. In order to maintain or adjust the capital structure, the Company may issue new shares, buyback shares or pay dividends, issue debt or sell assets to reduce debt.

15. Government assistance:

During the three months and nine months ended September 30, 2023, the Company received government assistance, excluding the OceanVision project, in the amount of \$1,157 and \$3,516 respectively (2022 - \$1,254 and \$3,793). Government Assistance for the three months and nine months ended September 30, 2023 has been classified as a reduction to Cost of sales \$nil (2022 - \$nil) and \$nil (2022 - \$117) respectively, Research and development expense \$72 (2022 - \$1,006) and \$717 (2022 - \$2,202) respectively, Administrative expense \$19 (2022 - \$154) and \$83 (2022 - \$317) respectively and Construction in progress of \$1,066 (2022 - \$94) and \$2,716 (2022 - \$1,157) respectively.

The financial statements reflect a cost reimbursement under Kraken's OceanVision project during the three months and nine months ended September 30, 2023, including \$nil (2022 - \$189) and \$nil (2022 - \$779) respectively in reimbursements from the Ocean SuperCluster and \$nil (2022 - \$12) and \$nil (2022 - \$488) respectively in reimbursements by funding partners. Assistance related to the OceanVision project has been classified as a reduction to Research and development expense of \$nil (2022 - \$161) and \$nil (2022 - \$1,037) respectively, Administrative expense of \$nil (2022 - \$12) and \$nil (2022 - \$106) respectively and Construction in progress of \$nil (2022 - \$28) and \$nil (2022 - \$124) respectively.

The financial statements also reflect a cost reimbursement related to Kraken's Brazilian subsidiary Research and development project during the three months and nine months ended September 30, 2023 in the amount of \$202 and \$804 respectively. This reimbursement has been classified as a reduction to Research and development expense of \$202 (2022 - \$nil) and \$804 (2022 - \$nil) respectively.



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16. Financing costs:

	Three months ended		Nine months ended	
	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Interest on lease liabilities	\$ 70	\$ 78	\$ 231	\$ 252
Letters of credit and other	191	337	668	856
Accretion of long-term obligations	30	112	207	327
Fair value adjustment on contingent consideration	-	320	156	1,010
	\$ 291	\$ 847	\$ 1,262	\$ 2,445

17. Seasonality:

The Company's Services segment is subject to seasonal fluctuations because of weather conditions in northern geographic regions as operations can be adversely affected by winter conditions, which occur in January to February, as well as November and December. This segment can have lower revenues and results during these periods. For the 12 months ended September 30, 2023, the Services segment reported revenue of \$12,336 (12 months ended September 30, 2022 - \$15,067) and segment loss of \$(3,631) (12 months ended September 30, 2022 – segment income \$1,080).

18. Segmented information:

As of January 1, 2023 the Company has changed its internal organization to operate in two new reportable operating segments, being: 1) "Products" which is the design, manufacture and sale of equipment including underwater vehicle platforms, Synthetic Aperture Sonar and subsea power equipment; and 2) "Services" which is the provision of services for underwater sonar and laser scanner sensor equipment and underwater vehicle platforms.

The following tables present the operations of the Company's reportable segments as at and for the three months ended September 30, 2023 and restated comparatives for September 30, 2022:

September 30, 2023	Products	Services	Consolidated
Revenue	\$ 17,151	\$ 3,191	\$ 20,342
Cost of sales, expenses, and gains/losses	\$ 14,307	\$ 3,765	\$ 18,072
Segment income (loss)	\$ 2,844	\$ (574)	\$ 2,270
Segment capital expenditures	\$ 1,065	\$ 30	\$ 1,095



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18. Segmented information (continued):

September 30, 2022	Products	Services	Consolidated
Revenue	\$ 7,603	\$ 4,688	\$ 12,291
Cost of sales, expenses, and gains/losses	\$ 8,781	\$ 4,237	\$ 13,018
Segment income (loss)	\$ (1,178)	\$ 451	\$ (727)
Segment capital expenditures	\$ 464	\$ 17	\$ 481

The following tables present the operations of the Company's reportable segments as at and for the nine months ended September 30, 2023 and restated comparatives for September 30, 2022:

September 30, 2023	Products	Services	Consolidated
Revenue	\$ 32,972	\$ 8,603	\$ 41,575
Cost of sales, expenses, and gains/losses	\$ 26,007	\$ 12,313	\$ 38,320
Segment income (loss)	\$ 6,965	\$ (3,710)	\$ 3,255
Segment capital expenditures	\$ 4,966	\$ 437	\$ 5,403

September 30, 2022	Products	Services	Consolidated
Revenue	\$ 19,820	\$ 12,275	\$ 32,095
Cost of sales, expenses, and gains/losses	\$ 24,257	\$ 10,717	\$ 34,974
Segment income (loss)	\$ (4,437)	\$ 1,558	\$ (2,879)
Segment capital expenditures	\$ 2,509	\$ 457	\$ 2,966

Revenues from external customers are attributed to geographic areas based on the location of the contracting customers.

The following table sets forth external revenue by geographic areas based on the location of the contracting customers:

	Three months ended September 30, 2023	Three months ended September 30, 2022	Nine months ended September 30, 2023	Nine months ended September 30, 2022
Total revenues:				
Asia Pacific	685	-	7,684	-
Europe, Middle East and Africa	6,776	9,249	12,418	23,757
North America	12,881	3,042	21,314	8,338
Other	-	-	159	-
	\$20,342	\$12,291	\$41,575	\$32,095



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19. Commitments:

- (a) A commercial bank issued standby letters of credit on behalf of the Company to customers in the amount of US\$3,108 (C\$4,221), US\$1,960 (C\$2,662) and US\$830 (C\$1,127) on advance guarantees secured by Export Development Canada. The letters of credit expire on October 30, 2023, November 30, 2023 and October 31, 2024, respectively.
- (b) The Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below \$5,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term. The total value of these short-term lease commitments at September 30, 2023 is \$46.

20. Subsequent events:

Subsequent to September 30, 2023, the Company:

- (a) Granted 400,000 stock options to a Director at an exercise price of \$0.495.